

### 5 Billing Practices That Kill Profits Read the Complimentary eBook

DOWNLOAD

ADVERTISEMENT

THOMSON REUTERS

Web Version

April 24, 2018

POWERED BY SmartBrief



# CPA Letter Daily

SIGN UP FORWARD

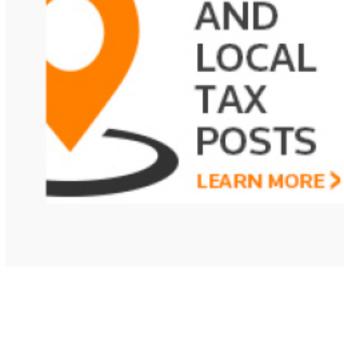
TOP STORY

#### Fraudsters are using the rollout of revamped Medicare cards as an opportunity to trick seniors into revealing financial information. The cards do not contain Social Security numbers.

Fraudsters target seniors getting new Medicare cards

ConsumerAffairs (4/17), Fox News (4/22)

STATE



### Clients expect instant updates on tax issues that impact them.

Timely social media posts on SALT developments

Give them targeted SALT news as it unfolds. Get the details from Checkpoint. ADVERTISEMENT

Get unparalleled access to late-breaking SALT developments

to share on your firm's social media channels each week.

#### Social Security myths that could bring smaller benefits Erroneous beliefs regarding Social Security could adversely affect how much an individual receives in

**CNBC** (4/23)

FINANCIAL FOCUS



### in 💆 f G+ 😎

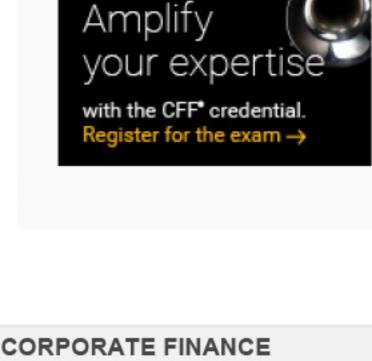
How to maximize the value of variance analysis

by May 1.

retirement. Here is a look at six misconceptions.

Variance analysis offers benefits in terms of risk management and consistency, but a survey suggests

AICPA"



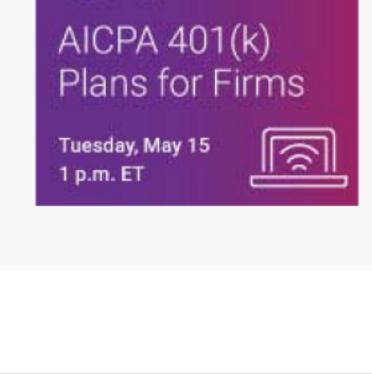
ADVERTISEMENT

Register for the exam before May 24. Save 25% by registering

Amplify your expertise with the CFF credential

### companies use this tool in different ways. Here are best practices to make the most of this process. CFO (4/23) in 💆 f G+ 🔀

CPA.com



software records of taxpayers

the May 15 webcast at 1 p.m. ET.

Customized Retirement Plans for Your Firm

Choosing a retirement plan for your staff doesn't have to be

expensive or complicated. The AICPA 401(k) Plans for Firms

program offers exclusive AICPA member pricing for customized

plans with benefits such as fiduciary support. Register now for

ADVERTISEMENT

#### The Tax Adviser (4/2018) in 💆 f 🚱 🔀

TAX SPOTLIGHT

## LEADERSHIP

Requests by IRS and state departments of revenue for electronic accounting

Recent high-profile data breaches have brought attention to the Internal Revenue Service's and state

How to prevent critics from derailing good ideas If a team member constantly dismisses or criticizes proposals, ask the person to back up the claim

with facts. Even if this doesn't stop the person from complaining, it helps you prevent negativity from infecting the rest of the team.

### Find time for one-on-ones with staff

Forbes (4/22)

in 💆 f G+ 🔀

### Using the right meeting cadence can help managers make time for full-team meetings, as well as oneon-one interactions with staffers. Fast Company online (4/20)

Why millennial CPAs should consider firm ownership

tax authorities' protections against records given to auditors.

STRATEGIC FOCUS

Owning a CPA firm can give entrepreneurial millennials the freedom to make their own decisions and the ability to make a big impact on clients. CPA Insider (4/23)

**POLICY & REGULATORY** 

## High court hears challenge to legality of SEC in-house judges

MARKET UPDATE

in 💆 f G+ 🔀

### Pensions & Investments (free access for SmartBrief readers) (4/23), Reuters (4/23) in 💆 f G+ 🔀

10-year US Treasury yield fluctuates short of 3% The last auction drew plenty of buyers for 10-year US Treasurys yielding 2.996%, but traders were unable to break through the psychological 3% level. Fixed-income managers are watching closely as the yield nears 3% because what happens next could give a clue as to whether the bull market in bonds is ending.

US existing home sales increased 1.1% to a seasonally adjusted annual rate of 5.6 million units in

March, according to the National Association of Realtors. Year over year, existing home sales fell 1.2%

The US Supreme Court has begun hearing arguments in a case challenging the constitutionality of the

Securities and Exchange Commission's administrative law judges. The SEC defends its use of in-

house judges, but the solicitor general says the way the SEC picks the judges is unconstitutional.

for the month. Reuters (4/23) in 💆 f 🚱 🔀

Bloomberg (free registration) (4/23)

Existing home sales rise 1.1% in March

## **AICPA NEWS**

Demonstrate your value to clients seeking startup financing Log in for access to resources that will show your clients how you can guide them through the extensive and overwhelming financing process for their new business. Find these tools and more inside the CPA Marketing Toolkit for Small Business, designed to help you make small businesses run

No matter your area of practice, you'll find something you need with these free hourlong audio

recordings from past AICPA conferences. To gain even more insights, register for AICPA ENGAGE

Ward Cunningham,

computer programmer

in 💆 f G+ 🔀

Keep up to date with our e-briefs.

The American Institute of CPAs (AICPA) is the world's largest member association representing the CPA

auditing standards for private companies, not-for-profit organizations, federal, state and local governments. It

develops and grades the Uniform CPA Examination and offers credentials for a number of specialized areas.

Join AICPA | Member Services | Publications

CPE, Conferences, Products | Press | Contact Us

2018, June 9-14. Our speakers will bring you the freshest, most up-to-date accounting and finance guidance. in 💆 f G+ 🔀

Learn more about AICPA:

in 🔰 f G+ 🔀

better.

## Simplicity is the shortest path to a solution.

Learn on the go with free audio from conference sessions

Inclusion Solutions

## ABOUT THE AICPA

accounting.

**CPA Letter Daily** 

**Financial Planning Digest** 

profession, with more than 418,000 members in 143 countries, and a history of serving the public interest since 1887. AICPA members represent many areas of practice, including business and industry, public practice, government, education and consulting. The AICPA sets ethical standards for the profession and U.S.

With The Chartered Institute of Management Accountants (CIMA), it offers the Chartered Global Management Accountant (CGMA) designation, which sets the global benchmark for quality and recognition in management

AICPA RESOURCES CONTACT AICPA AICPA Service Center AICPA Insights AICPA Social Media Networks 220 Leigh Farm Road Durham, NC 27707-8110 CGMA Phone: 888.777.7077 AICPA Membership Benefits Fax: 800.362.5066 Where To Turn

### The Tax Adviser IFRS Certificate

Journal of Accountancy

AICPA News AICPA Store Advertise **SmartBrief** 

SmartBrief offers 200+ newsletters

Sign Up

Advertise

Mailing Address:

Contact Us: Editor - Derby Cox Manage Subscriptions Contributing Editor - Erika Morphy

SmartBrief, Inc.®, 555 11th ST NW, Suite 600, Washington, DC 20004

Update Your Profile Unsubscribe Send Feedback

© 1999-2018 SmartBrief, Inc.®

Privacy policy | Legal Information

service@aicpa.org www.aicpa.org

Subscriber Tools:

Learn more about the SmartBrief audience Archive

Search